



The Future of Healthcare

Next Generation of Chronic Disease Reversal

# Company Overview

Ciba Health is a global digital therapeutics and virtual care platform focused on reversing chronic conditions while utilizing a whole-health, root-cause approach.

We are focused on researching the unique biochemistry of every patient, get to the root cause of symptoms, reduce medications, prevent and reverse diseases, and let people live life to its fullest.

# ciba health



Advanced Primary Care Program



Type 2 Diabetes
Reversal Program



Prediabetes, Obesity & Weight Loss Program



Depression and Anxiety
Breakthrough Program



Digestive Health Program



Methodology & Personalized
Approach

### **Conventional Medicine**

**Disease Oriented** 

**Doctor Centered** 

Everyone is Treated the Same

Specialized

Manages Chronic Conditions

Diagnosis Based on Symptoms

Reactive Approach

## Ciba Health Approach

**Health Oriented** 

Patient Centered

Precision Personalized Approach

Identifies Underlying Cause of Disease

Reverses Chronic Conditions

Biochemical Individuality

Preventative Approach

And while others look at symptoms, we focus on root causes. We work towards uncovering our patients' unique drivers that are triggering disease so that we can directly address and reverse it.

#### Symptoms

High Blood Pressure

Infertility

Depression

Anxiety

Post Partum

Thyroid Issues

Hormone Imbalances

Cancer

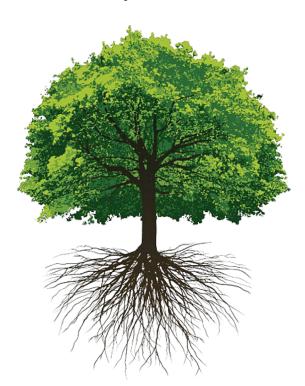
**PCOS** 

Irritable Bowel

Auto Immune Disease

Diabetes

Chronic Fatigue



#### Root-cause

Inflammation

Stress

Poor Diet

**Toxins** 

Lack of sleep

Poor Relationships

**Nutrient Deficiencies** 

Lack of Exercise

Toxic Thoughts

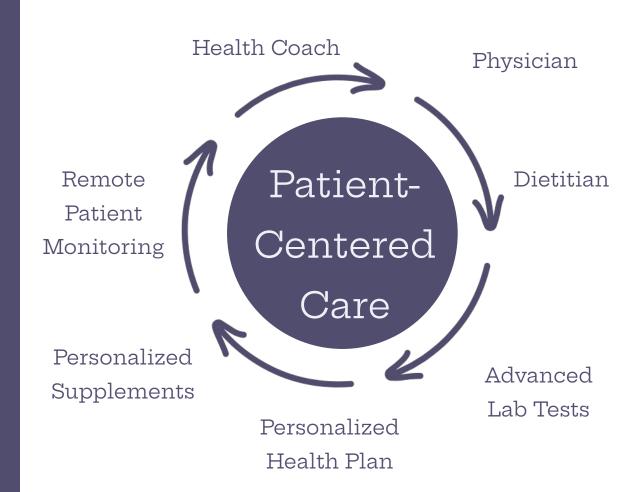
Trauma

Genetics

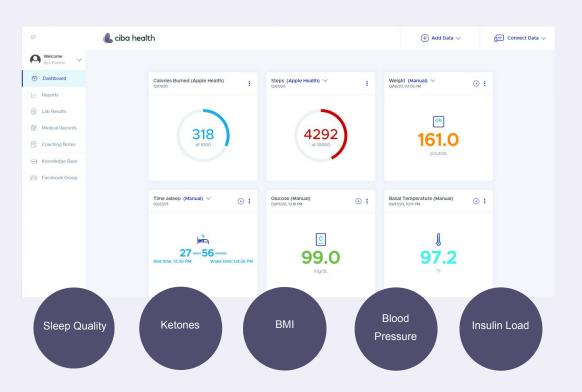
Poor Digestion



Multidisciplinary
Care & Team



# Real-Time Health Metrics



All of patient's health metrics, lab results, medical records, and unique biomarkers in one place.

Along with the care team, patients can leverage real-time data from connected wearable technology (eg, Apple Watch, Oura Ring, Fitbit, etc.) to make modifications to the personalized health plan.

Patients can visualize health data over time with custom graphs and reports. Most importantly, they feel supported knowing that their care team can remotely monitor their health journey.



### **Program Patient Journey**

















Enroll and complete portal onboarding

Initial session with health coach

Receive welcome kit with digital devices Set up digital devices

Initial meeting with physician

Schedule blood Initial session with draw and other registered dietitian advanced lab tests

Ongoing care and data monitoring

# ciba health

Type 2 Diabetes Reversal Program

# 12-MONTH TYPE 2 DIABETES REVERSAL PROGRAM Addresses the high cost driver of Type 2 Diabetes through uncovering the unique drivers of one's disease.

**Description** condition with a multidisciplinary dedicated care team to not only suppress symptoms, but regress **Eligible Members** Type 2 Diabetes (HbA1c 6.5+%) as evident in the review of medical claims data.

Physician **Care Team** Registered Dietitian

Health Coach Mental Health Consultation

**Specialty Labs** Biomarkers, microbiome, urine, etc. Smart Scale

Oura Ring or Sleep Mat Digital

Tape Measure **Therapeutics** Freestyle Libre CGM

Blue Light Blocking Glasses **BPM Connect Personalized** 

Personalization is based on individuals' data, using our proprietary algorithm and Supplements formula.



# After 6 months in these programs, patients will:

- Have less dependence on medication (or completely eliminate medication)
- ✓ Experience consistent blood glucose levels
- ✓ Have improved mood on a day to day basis
- ✓ See easier weight loss and maintenance



Prediabetes, Obesity & Weight Loss Program

#### 12-MONTH PREDIABETES, OBESITY & WEIGHT LOSS PROGRAM

Addresses prediabetes and obesity by uncovering the unique drivers of one's condition with a multidisciplinary dedicated care team to not only suppress symptoms but regress disease.

Pre-diabetics (HbA1c 5.7-6.4%) as evident in the review of medical claims data.

Obese and population at risk as defined by the CDC prediabetes risk test.

Physician Certified Health Coach

Registered Dietitian Mental Health Consultation

HbA1c

16 sessions within 26 weeks (6 months) + 6 sessions the following 26 weeks (6 months).

Blood

pressure monitor

Virtual LIVE and recorded sessions

Smart scale

Description

Care Team

Method

Cadence

**Digital Therapeutics** 

Specialty Labs

**Eligible Members** 

Continuous glucose monitor

# Success Indicators

# At least 60% of program completers should:

Achieve at least 5% weight loss on or before 12
 months after the cohort began or

 Achieve at least 4% weight loss and perform at least 150 minutes/week on average of physical activity 12 months after the cohort began or

Achieve a 0.2% reduction in HbA1C

# ciba health

Digestive Health Program

# Cyclical Impact of Digestive Disorders







Suffer in silence in pain and discomfort

Decrease functioning in life roles

Stigma limits personal and professional support

Significant out of pocket costs

Most prevalent cause of disability in the workforce

Employees with IBS miss an average of 13 days of work each year

Average direct medical cost for an employee with IBD is \$22,987

\$136B US Healthcare spends each year

3rd ranked illness in total economic cost

More hospitalizations than for any other condition in the US

Responsible for 25% of all US surgeries



## Digestive Health Program

**Description** 

Addresses the high cost driver of Digestive Disorders through uncovering the unique drivers of one's condition with a multidisciplinary dedicated care team to not only suppress symptoms, but regress disease.

Who?

Those with a Digestive diagnosis as evident in medical claims data:

Inflammatory Bowel Disease (Ulcerative Colitis/Crohn's),

GERD/Peptic Ulcer Disorder/Gastritis, Irritable Bowel Syndrome

**Providers** 

Physician

Registered Dietitian

Health Coach

Labs

Specialty labs such as Biomarkers, Micronutrient and GI Effects.

Personalized Supplements

Personalization is based on individuals' data, using our proprietary algorithm and formula.

# Ciba Health's Digestive Health Program

#### DIFFERENT FROM THE REST

Gain an understanding of the individualized drivers of your digestive condition(s):

- Food allergies, sensitivities and intolerances
- Small Intestinal Bacterial Overgrowth (SIBO)
- Gut dysbiosis
- Stress and inflammation
- Stomach acid and enzyme imbalances





Advanced Primary Care Program



#### Advanced Primary Care Program Overview

Description

This plan is designed to support those that aim to prevent chronic conditions. A multidisciplinary team will collaborate to understand the obstacles of one's thriving health.

Eligibility

The Advanced Primary Care program can help people experiencing the following symptoms with or without diagnosed condition:

- Fatigue
- Hypertension
- Sleep problems
- Weight gain or loss

- Hormonal imbalance
- Joint pain
- High cholesterol
- High stress levels

**Providers** 

Physician

Registered Dietitian

Health Coach

Mental Health Consult

Labs & Supplements

Specialty labs and supplements personalization are based on individuals' data, using our proprietary algorithm and formula.

# Why APC?

Stepping Stones to Success

Adjust lifestyle factors to promote prevention and pre-disease support.

**PREVENTION** 

Care is not only to prevent chronic disease but to collaborate for thriving wellness.

WHOLE HEALTH

A multi-disciplinary team aims to empower and support each patient.

**CARE TEAM** 

Create a unique, sustainable, long-term health plan for optimal ongoing wellness.

PERSONALIZED

Identifying the underlying cause of chronic disease.

**ROOT CAUSE** 



Depression & Anxiety

Breakthrough Program



#### Depression & Anxiety Breakthrough Program

Description

Employer program that directly addresses the high cost driver of anxiety and depression through a multidisciplinary, root-cause approach of symptom management and condition regression.

Who?

Those with a history of professional mental health treatment, and/or current mental health diagnosis or psychotropic medication.

Providers

Physician

Registered Dietitian

Health Coach

Mental Health Therapist

Labs

Specialty labs

Digital

**Therapeutics** 

Oura Ring

Personalized Supplements

Personalization is based on individuals' data, using our proprietary algorithm and formula.

#### Ciba Health's Depression & Anxiety Breakthrough Program

#### DIFFERENT FROM THE REST

You gain an understanding of the individualized drivers of your mental health condition(s):

Microbiome

Genetics

Inflammation

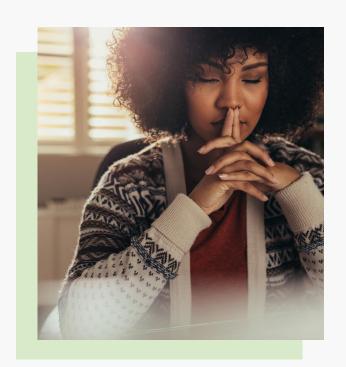
Hormone Imbalance

Toxins (heavy metals, etc.)

Stress

Poor sleep

Micronutrient deficiency





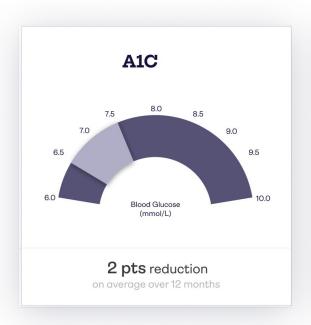
Our Results

### Results

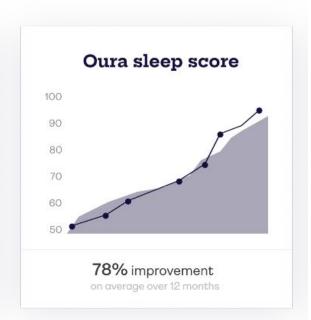
At the end of their journey, our patients will reach and exceed their health goals. Our mission is to help our patients lead healthier, happier lives – trading urgent care visits and skyrocketing medical costs for more time doing what they love.



# Our results speak for themselves!

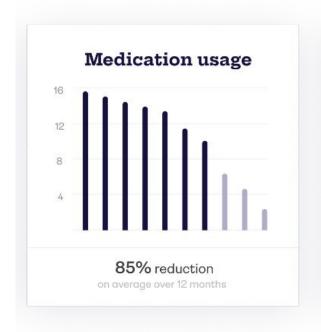


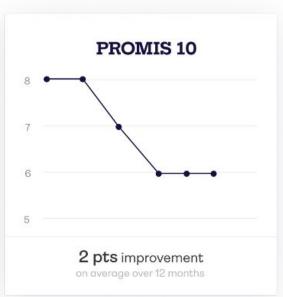






# Our results speak for themselves!





And we're just getting started...





## The Future of Healthcare

#### **Michael Tomback**

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#### **Ron Levine**

VP Sales - Eastern Region rlevine@cibahealth.com





Appendix: Enrollment & Engagement

## **Initial Launch Support**

→ Ciba Health produces a series of in-house webinars lead by our Chief Medical Officer Dr. Markyia Nichols.

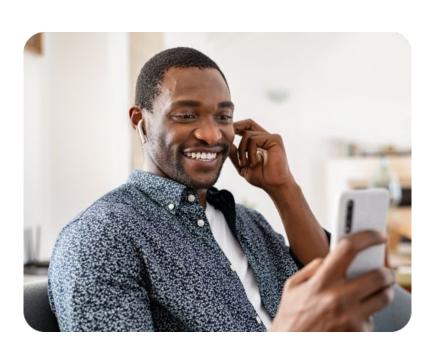
→ All eligible participants receive a personal outreach explaining the purpose of the webinar and encouraging them to register.

→ The interactive webinar explains in detail how Ciba Health's program works, the patient journey and results they can expect.

→ Leverage client and consultant clinical and communication resources where appropriate.

→ Post-webinar, Ciba Health reaches out to each registrant and other eligible employees to inform and generate enthusiasm.

### **Enrollment Support**



- → Ciba Health reaches out to all webinar registrants and other eligible employees to facilitate enrollment. We utilize direct mail, SMS, email, phone outreach and partner with the employer to use their local resources.
- → Health Care Advisors engage with participants to enroll, arrange their first appointment, and fill out the patient questionnaires.
- → Enrollees receive a kit within 7 days of enrollment that contains the devices, lab instructions, and all other materials needed to get started.
- → The health coach follows up with each participant to confirm receipt of the kit and provide assistance in setting up devices and connecting to their account.

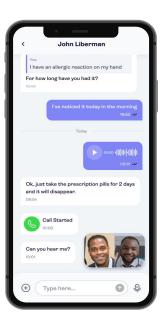
# Ongoing patient engagement - High Tech and High Touch support



- → Automated push notifications help participants to stay engaged
- → Email and SMS notifications are both offered for convenience
- → Proactive outreach and communication within the platform
- → In addition to scheduled visits, the care team is always available via chat to answer questions and provide assistance
- → The patient dashboard displays real-time updates, empowering the patient with current data and showing how actions and lifestyle choices impact their health
- → Tech support is offered throughout the program to ensure a positive and consistent user experience

Communication and Ongoing Support





**Letter Generators** – Assistance with drafting and sending correspondence to client participants to educate and inform about the Ciba Health program.

**Multimedia** – Access to a variety of live and on-demand topical **webinars**, **podcasts** and **videos**, delivered remotely by subject matter specialists. Webinars are provided on a wide array of topics ranging from diet and nutrition to end of life planning and everything in between.

**Ask-the-Expert Forum** - Curated Q&A knowledge base and scalable expert help across our chronic disease management community.

**Expert Advising Sessions** – 1:1, high-touch, action-oriented, interactive consultations with a Ciba Health Registered Dietitians and Certified Health Coaches, carefully matched to address specific participant needs.

**Reporting & Analytics** – Monthly/quarterly/annual usage and data reports.